



Joint press release of SMA Solar Technology AG and Wilson Transformer Company (WTC)

SMA and WTC launch Power Skid Australia to respond to the booming Australian solar market

Niestetal/Wodonga, July 5, 2018 – SMA and WTC held the Power Skid Australia launch event on July 5 in Wodonga, Australia with the highlight of unveiling the new Power Skid Australia 5500. The Power Skid Australia is an innovative product that incorporates a range of solar inverters and transformers, as well as MV and LV switchgear – all mounted on a fully banded galvanised base, which is designed exclusively for the Australian solar market.

The Power Skid Australia was developed to serve the booming Australian solar market with a locally manufactured solution tailored to the specific conditions of Australian solar plants. This arrangement provides solar farm projects with a fully integrated, easily installed solution that is manufactured in Australia and supported by local teams of engineers and field support professionals.

“We are very excited about the launch of the Power Skid Australia. Fabricated in Australia, this turnkey solution utilises local Australian manufactured transformers from WTC. The local integration makes compliance with relevant Australian requirements simpler and significantly reduces the lead time. Local fabrication also delivers lower costs, simplifies transport and delivery, creating local contents and thus making it the optimal solution for Australian solar farms. We already received very positive feedback from the local Australian customers,” said Boris Wolff, SMA Executive Vice President Business Unit Utility.

“Manufactured in Wodonga in the state of Victoria, the Power Skid Australia minimises lead times, simplifies logistics, cuts installation and commissioning times, reduces currency risks for major components and offers a robust high-quality solution packed with features, providing a full turnkey product for Australian customers. The collaboration between SMA and WTC is committed to supporting the Australian solar market by providing reliable, robust and efficient solutions to local customers in Australia, also providing jobs locally and supporting the Australian economy by producing high-quality technologically advanced products,” said Ed Wilson, WTC Managing Director.

The launch event was attended by over 80 guests, including key industry players, representatives from the state and local government, and the media.



About SMA

The SMA Group with sales of around €900 million in 2017 is a global leader for solar inverters, a key component of all PV plants. SMA offers a wide range of products and solutions that allow for high energy yields for residential and commercial PV systems and large-scale PV power plants. To increase PV self-consumption efficiently, SMA system technology can easily be combined with different battery technologies. Intelligent energy management and digital energy solutions, comprehensive services and operational management of PV power plants round off SMA's range. The company is headquartered in Niestetal, near Kassel, Germany, is represented in 20 countries and has more than 3,000 employees worldwide, including 500 working in Development. SMA's multi-award-winning technology is protected by more than 1,100 patents and utility models. Since 2008, the Group's parent company, SMA Solar Technology AG, has been listed on the Prime Standard of the Frankfurt Stock Exchange (S92) and is currently the only company in the solar industry that is listed in the TecDAX index.

About Wilson Transformer Company

WTC is the largest Australian-owned and based manufacturer of power and distribution transformers, operating from two manufacturing facilities in Victoria, and Support Service offices around Australia. WTC also operate offices in New Zealand, Singapore and the United Kingdom, subsidiaries in the United States of America and Australia, as well as joint ventures in Saudi Arabia, Malaysia, the Philippines and Israel.

Wilson Transformer Company has a successful history of providing transformer solutions for the renewable sector, particularly in the wind, solar and hydro energy projects. Reference large projects include the replacement of seven large generation transformers in the Manapouri Hydro Power Station in New Zealand, some of the major wind farm projects, including Gullen Range, Ararat and White Rock, and the Australian Solar Flagship projects, including Broken Hill and Nyngan.

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