



Joint press release of SMA Solar Technology AG and 3E

SMA and 3E take PV monitoring to the next level

Niestetal/Brussels, June 18, 2018 – As the energy landscape is evolving, SMA and 3E are paving the way for independent energy monitoring & management platforms. The solutions from both companies will be directly connected: 3E's SynaptiQ will be directly accessible through SMA's new ennexOS IoT platform for energy management.

As a global leader in PV system technology, SMA Solar Technology AG (SMA) is now taking its customers one step further into the digitalized energy world with ennexOS: a cross-sector platform for holistic, intelligent energy management. SynaptiQ, 3E's hardware independent and highly flexible domain model-based PV monitoring platform (currently connected to more than 2.7 GWp), addresses the needs of professional asset managers and O&M companies. The software offers innovative solutions regarding reporting, alarm & ticket management, and performance analysis.

SMA has demonstrated the value of the open platform approach by implementing a connection template to third party portals from the Sunny Portal powered by ennexOS. The selectable connection with SynaptiQ will be available in Q3 of 2018 within SMA's Data Manager M. In a next step, connections will be made available between the Sunny Portal and the ennexOS devices on one hand, and SynaptiQ and the 3E Data Services on the other hand.

Both companies are committed to shaping the future of PV monitoring, based on open platform connections and strong industry standards to enable the integration of all the data relevant to energy generation, storage and consumption.

About SMA

The SMA Group with sales of around €900 million in 2017 is a global leader for solar inverters, a key component of all PV plants. SMA offers a wide range of products and solutions that allow for high energy yields for residential and commercial PV systems and large-scale PV power plants. To increase PV self-consumption efficiently, SMA system technology can easily be combined with different battery technologies. Intelligent energy management and digital energy solutions, comprehensive services and operational management of PV power plants round off SMA's range. The company is headquartered in Niestetal, near Kassel, Germany, is represented in 20 countries and has more than 3,000 employees worldwide, including 500 working in Development. SMA's multi-award-winning technology is protected by more than 1,100 patents and utility models. Since 2008, the Group's parent company, SMA Solar



Technology AG, has been listed on the Prime Standard of the Frankfurt Stock Exchange (S92) and is currently the only company in the solar industry that is listed in the TecDAX index.

About 3E

3E is a global consultancy & software service company, delivering solutions for performance optimization of renewable energy & energy efficiency assets. We provide expert services covering the whole project lifecycle. 3E combines a thorough understanding of practical industry needs with in-house innovation in partnerships with leading R&D centers. 3E's international team of about 100 experts operates from Brussels (HQ), London, Paris, Toulouse, Istanbul, Delhi and Cape Town. The company has a project track-record of over 15 years in over 40 countries, and is a trusted party for the major lenders and equity providers in the global renewable energy market, and advises project developers, asset managers, operators, investors and policy-makers. Since 2010, 3E has developed SYNPTIQ - a leading performance software platform for renewable energy assets – currently applied on over 3000 commercial and utility scale systems in over 30 countries. 3E now also provides new web-based solar irradiation data dedicated to the solar sector. The 3E service makes use of the most advanced satellite-based Cloud Physical Properties models, which has been extensively validated over 200 meteorological stations in Western Europe with excellent results.

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